



## Afinitas Alliance Service Partnership Programs



Comprehensive Service Partnership  
Programs for:

· Production Machines, Molds, and Handling Equipment

[www.afinitas.com](http://www.afinitas.com)



# **Introducing Afinitas Alliance** Service Partnership Programs

Working together, through Service Partnerships, ensures safety, quality, and productivity — keys to success in today's dynamic plant environment.

An excellent way to stay ahead of the game is to be more proactive and preventative in the maintenance of your equipment. There's nothing more frustrating than a simple part bringing your production to a grinding halt — not to mention the time and productivity lost waiting for a replacement.

That's why Afinitas has developed our Alliance Service Partnership Programs, designed to assist with reduced downtime, maintain product quality, and ensure your team members operate as safely, effectively, and efficiently as possible.

Our Alliance Service Programs are most optimized for multi-year partnership agreements where our field professionals help to identify risks that may create downtime and product deficiencies. These assessments occur during regular service visits scheduled to fit your particular needs.

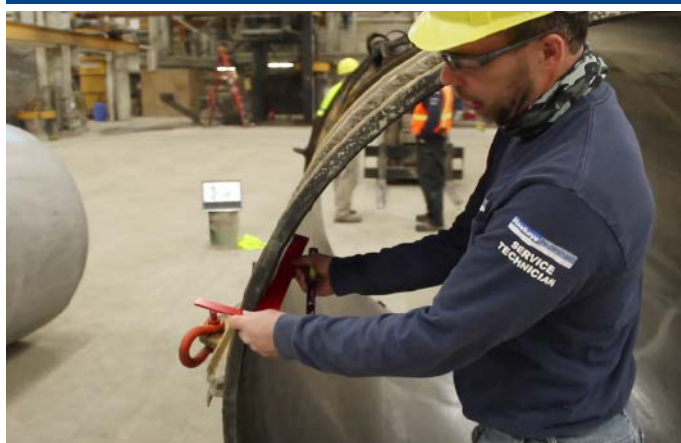
During your planned visits, our field professional will evaluate your equipment, identify problem areas, and provide professional guidance for repairs and maintenance, as well as system updates and enhancements.

## Why choose an Afinitas Alliance Multi-Year Service Partnership?

- Receive dedicated, individualized technician time spent on ensuring the reliability of your machinery and forms.
- Proactive scheduling of service visits to prevent issues that could cause downtime.
- Priority repair service and access to our vast parts inventory. We stock the parts so you don't have to maintain that extra overhead.
- Supplement your team with our skilled technicians who can support MRO needs as well as team member training.
- Most Importantly, our multi-year agreements provide for sustained, year-over-year, Service Partnerships that significantly build upon the familiarity and trust that you have already come to expect from Afinitas.



Machine Maintenance Programs



Form Maintenance Programs



Education and Training

## Production Machines, Moulds, Handling Equipment

Our Machine and Mould Service Partnership Programs offer increased focus and scheduled visits for preventative maintenance and repairs and improvements. As part of our programs, we'll communicate the critical wear points and maintenance needed to your team. In addition, we'll evaluate wear and spare parts inventory, to avoid downtime and suggest machine upgrades/replacements to increase efficiency and reliability. The Afinitas technician will provide education and training of operators, including guidance on machine settings and adjustment. In addition, all of the necessary actions will be summarized in a written inspection report with the goal of helping you receive the maximum effectiveness and utilization of your moulds and equipment.

### Equipment Evaluation List:

- Hydraulic and Pneumatic Power Source
- Electrical System and Controls
- Power Transmission (wheels, belts, gears, bearings)
- Operator Console or Interface
- Actuators (cylinders, motors)
- Specialized Parts on Equipment

**NOTE:** To ensure optimal benefit from our Alliance Services, we will contact you before our team arrives onsite to discuss your current equipment and/or production challenges. This will enable us to tailor the visit to your specific needs.

Mould evaluations require clean moulds, staged for quick access, and exclusive use of a crane to manipulate moulds to positions for inspections. This also includes mould shop stands to allow for personnel to be close to the mould and inside them, while the mould is above the floor. With this arrangement, it is estimated 6 moulds per day could be inspected.

### Pick the Service Partnership Plan that Works for You.

Contact us to discuss the service partnership plan that is professionally tailored to fit your particular needs.

Contact the Afinitas Service Team for a quote.



### Afinitas Services Team

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 Did you know Afinitas stocks thousands of parts — so you don't have to?



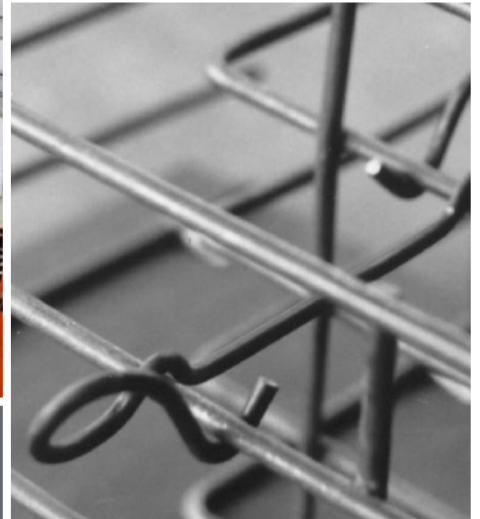


## Afinitas Alliance Service Partnership Programs

Equipment & Automation



Concrete Accessories



Forming Systems



Intelligent Infrastructure Solutions  
Visit [www.afinitas.com](http://www.afinitas.com) to learn more.

### Afinitas Equipment and Automation Division

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### Intelligent Infrastructure Solutions

Afinitas is a global, comprehensive and customer-oriented equipment, automation, forming and accessories platform for precast concrete and infrastructural products.

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