



## Alliance Service Partnership Programs

### Overview

Working together, through Service Partnerships, ensures safety, quality, and productivity — keys to success in today's dynamic plant environment.

An excellent way to stay ahead of the game is to be more proactive and preventative in the maintenance of your equipment. There's nothing more frustrating than a simple part bringing your production to a grinding halt — not to mention the time and productivity lost waiting for a replacement.

That's why Afinitas has developed our Alliance Service Partnership Programs, designed to assist with reduced downtime, maintain product quality, and ensure your team members operate as safely, effectively, and efficiently as possible.

Our Alliance Service Programs are most optimized for multi-year partnership agreements where our field professionals help to identify risks that may create downtime and product deficiencies. These assessments occur during regular service visits scheduled to fit your particular needs.

During your planned visits, our field professional will evaluate your equipment, identify problem areas, and provide professional guidance for repairs and maintenance, as well as system updates and enhancements.

### Why choose an Afinitas Alliance Multi-Year Service Partnership?

- Receive dedicated, individualized technician time spent on ensuring the reliability of your machinery and forms.
- Proactive scheduling of service visits to prevent issues that could cause downtime.
- Priority repair service and access to our vast parts inventory.
- Supplement your team with our skilled technicians who can support MRO needs as well as team member training.
- Most Importantly, our multi-year agreements provide for sustained, year-over-year, Service Partnerships that significantly build upon the familiarity and trust that you have already come to expect from Afinitas.



Machine Maintenance Programs



Form Maintenance Programs






Plant Optimization Programs

# Alliance Service Partnership Programs

## Service Agreement Plans



In the fast-paced precast concrete construction environment, unexpected equipment failures can bring operations to a grinding halt — causing costly downtime, missed deliveries and unnecessary stress. With an Afinitas Service Plan you can take control of your operation's reliability through plant optimization and preventative maintenance services, operator training, and form services.

Alliance Service Programs Choose the plan that works best for your operation:	Preventative Maintenance Plans		Plant Optimization
	Essential Plan 	Advantage Plan 	Premium Plan 
	Great option for standard plant evaluation, operator training, and plant maintenance services.	Includes all essential features plus plant benchmarking and our popular "Deep Dive" review, which lays out a more detailed analysis of plant efficiency and recommended improvements.	Includes all plant maintenance features, plus an Afinitas expert-driven focus on plant evaluation and efficiency.
Preventative Maintenance	▲	▲	▲
Convenient Fixed Pricing	▲	▲	▲
Basic Operator Training	▲	▲	▲
Form Inspection	▲	▲	▲
Controls Review	▲	▲	▲
Multi-Year Flexibility	▲	▲	▲
Benchmarking Analysis		▲	▲
"Deep Dive" Review		▲	▲
Advanced Training			▲
Expert Reporting			▲